

## **PHILIP W. ALLIN**

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**5141 PLEASANT FOREST DRIVE ♦ CENTREVILLE, VIRGINIA 20120**

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### **BACKGROUND**

Phil is a lifelong Washingtonian, born in Washington, D.C., and raised in Bethesda and Chevy Chase, Maryland. Upon obtaining a BS degree in Business Administration and Finance from the University of Maryland in 1980, he began his career in the office-products industry.

After moving to Alexandria, Virginia, in 1982 and to nearby Springfield in 1984, he became involved in land-use and transportation issues while working on the revitalization of the Downtown Springfield Business District. Since 1991, he has served as the Campaign Treasurer for the Friends of Michael Frey, Mr. Frey being the Sully District Supervisor to the Fairfax County Board of Supervisors. Married in July of 1988, Phil and his wife Carol purchased a home in Centreville, Virginia. They have two sons – Vinnie, 21, and Danny, 18.

An entrepreneur at heart, Phil started an office-furniture business with his wife in 1989. In 2001, he and a business partner purchased an office-products and printer-supply company and merged it into Office Outfitters, Inc. In 2003, Office Outfitters bought an Office Furniture USA franchise that covers the Washington, DC area.

### **PROFESSIONAL EXPERIENCE**

#### **Fairfax Water (Fairfax County Water Authority)**

Chairman, Board of Directors	2006 to present
Member, Board of Directors	1992 to present
Vice Chairman	2002 to 2005
Past Treasurer and Chairman, Finance Committee	

#### **Office Outfitters, Inc.**

President and CEO

2001 to Present

Responsible for day-to-day business management and strategic implementation of this office products and mid-market furniture company. With a business-to-business account base, Office Outfitters sells office furniture and focuses primarily on the private sector.

**SEI Furniture and Design ~ Supplies Express, Inc.**

Vice President and CFO

1989 to Present

Responsible for business development and financial management of this company that sells office furniture, space-planning and installation services on the GSA Schedule. Primary focus is on federal and local governments but private-sector account base is being developed. Daily interface with decision makers ranging from political appointees to designers, architects and purchasing agents. Provide consulting solutions and problem-solving for government agencies.

**BT Office Products / Corporate Express**

Manager, Mid-Market Furniture, Mid-Atlantic Division

Responsible for all aspects of the Mid-Market Furniture Group, including profit and loss, budget preparation, strategy, analysis and attainment, personnel matters, vendor relations, and sub-contractor services. The Mid-Market Program went from worst to best-run department within the Mid-Atlantic Division. Geographic area of responsibility included Virginia, Washington D.C., Maryland, and southeastern Pennsylvania.

**EDUCATION**

**University of Maryland, College Park,**

BS in Business Administration